

MUDANO

WASTE LESS. DO MORE.

Every year, financial services organisations waste billions on IT change projects. In increasingly complex environments, they still rely on methods that have barely changed in 25 years. At the same time, the world has entered a period of rapid technological advancement, yet it remains largely untapped in large project delivery.

We are doing something about it.

“A study of 1,471 IT projects found that all but one in six projects had a cost overrun of 200% on average and a schedule overrun of almost 70%.”
– Harvard Business Review

“20% of projects fail, and 40-50% have a cost overrun, time overrun or don't meet requirements. Only a third could be described as good project.”
– Boston Consulting Group, 2013

“Only 33% of organisations deliver projects that are likely to meet original goals or business objectives.”
– PWC, 2017

“The failure rate of medium IT projects - budgets over \$1m are almost 50% higher than for small projects - budgets below \$350k.”
– Gartner, 2013

“Only 29% of organisations are likely to deliver projects on budget.” – PWC 2017

We're focused on helping our clients maximise value from their data. Here's how.



Data solution delivery

Our business value focussed services work alongside your people to achieve the right business transformation outcomes, no matter what your data project delivery requirement might be.



Data innovation lab

The data lab is about finding new ways to grow, disrupt and drive value from live data. We help you build a highly secure, highly creative space supporting the build out of your data culture.



Data office

A modern CDO has to find the right balance between data control and data delivery. We help our customers to shape the strategic intent then iterate key components to drive value.



Data transformation

A specialism that has been built up over decades for us, we cover all types of implementation. Data engineering, data quality, data migration, data storage, data delivery.



Data analytics

From MI to advanced prediction, we will help you extract meaning from your data. Our systematic approach will prepare, organise, model and visualise the data to support business teams identifying patterns and opportunities.



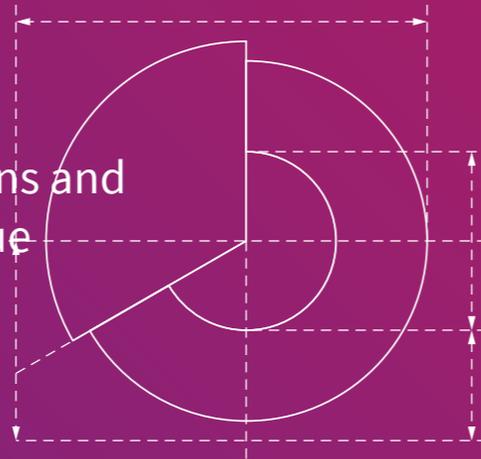
Applied machine learning

The engineering process of applying supervised (classification) and unsupervised (clustering) ML techniques to a valuable business problem.

We deliver data projects such as innovation and analytics labs, data migrations, machine learning led data quality analysis, and large scale data regulation



We're already saving our clients millions and accelerating measurable business value



Today we use Sharktower – our data led project management platform, to augment lean delivery methods. Our data tech and consulting execution achieves quantified leaps in performance and value for our customers.

Our data delivery experts working with your teams

Our business model is focused on providing specialist data skills, not mass generalist resources. That means we're motivated and empowered to upskill your teams and exit successfully.

This makes us a great candidate to supplement you and your partner teams in a targeted area without a 'takeover' agenda.

When you combine this attitude with our real-world data innovation, your teams can truly become more effective.

We build data solutions for ourselves and our customers

We have an in-house research and prototyping team to rapidly test concepts and ideas before we recommend them to anyone else.

Our highly secure, high performing data infrastructure can be used by our customers to supplement their own.

Together, we can solve your toughest data problems across engineering, visualisation and science. Right expertise, right infrastructure.

We are changing the way large-scale transformation is delivered, helping people to do and be more.



Our mission is to build the autonomous project. Technology, data and algorithms working alongside engaged teams to predict with confidence the most efficient route to achieving business value in large IT change delivery.

Join us on the journey to accelerate the change in Financial Services

Over time, we will increase the application of data science and machine learning to accelerate how people deliver. Advanced data capture, analytic models and visualisation will help drive behavioural change and create lasting value for all teams.

In the future, we believe the transition to automated project management will mean we can achieve full business value delivery for a tenth of today's cost.

We're already well on our way

R&D is core to our business. We invest over £5m annually to prototype and prove out concepts in machine learning and behavioural change.

We use data analytics and technology to make more informed decisions, predict upcoming issues and increase business value.

We call this Delivery Science™

When you partner with us this comes as standard.



Our data product teams blend machine learning and behavioural science to drive the autonomous project

Show you

what you need to know
Consolidate and visualise data so you understand it
Filter information to help you focus on what's relevant.

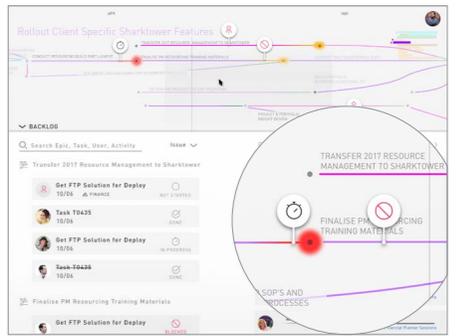
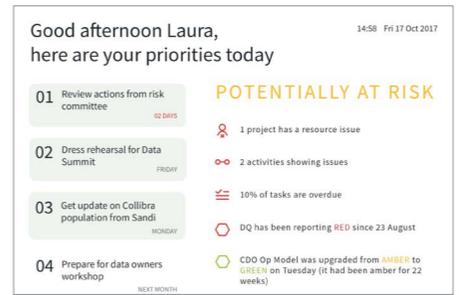
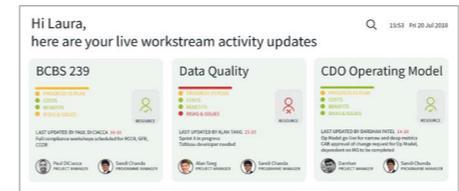
Tell you

what to do and how
Prioritise actions that have the biggest impact on your day
Help execute your work quickly and effectively – based on a wealth of experience and data.

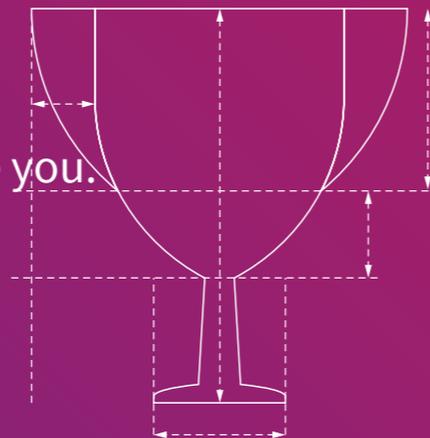
Navigate you

around the issues
Predict issues so you can act quickly while risk is low
Optimise decision-making through Delivery Science™.

We apply the same data-led decision making concepts to our own business to fundamentally transform the consulting industry.



If it doesn't challenge you, it won't change you.
This is what it feels like working with us.



Exciting

Think consulting firms are boring? Think again.

We're creative. We prefer prototypes to PowerPoint, visual communication to email.

We're energetic. Design thinkers not workshopers, open and passionate, helping build rapport.

We're driven. We work hard to achieve the results and we push you to perform too.



Educational

We want you to be the best version of yourselves.

We never create a long-term dependency on our teams. We always want to leave you in a much better place – standalone.

Our goal is that you are routinely able to do things you never thought possible before.

We only hire the finest minds, our acceptance rate is the same as Harvard's. Not only are we smart, but we put our money where our mouth is – value not service.



Emotional

Intense work often brings intense feeling.

We're very open and don't skirt the big issues, making it feel authentic.

We're respectful but straight talking and it can feel a bit scary at times – challenging the status quo can be uncomfortable.

But above all else, you will feel great when we succeed together.



We value individuality and believe that diverse skills create better outcomes. Different works here.

The limits we have as human beings are mostly self imposed. And that's where complacency sets in.

With the right data, human intellect and inspired action, there is always room to take humanity further. We are determined to transform a wasteful industry. An industry that is stuck in its ways.

And that requires desire, energy, perseverance and a restlessness to push the boundaries of what's possible. Mudano uniquely integrates consultancy, machine learning and data insights to eliminate project delivery waste, increasing the immediate and long-term customer value.

It's not about robots running the show. It's about business leaders. We enlighten and empower people to save their company time, money and stress.

Inspiring decisions that release potential. Helping people to do and be more. Because however good better might be, it can always be bettered.

Mudano. Waste less. Do more.

Want to know how we do it? Get in touch.

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