

# People & Process Questions

## Executive Questions

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Do you have a mission and vision which will allow you to be proactive in the market about hiring talent?

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Can you distinguish between cloudops, data ops and innovation / analytics teams and the scope and purpose of their backlogs. Are we using the right team for the right job?

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To what extent are you federating or centralising capability and is that a tactical or strategic choice for the business at any given time?

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Does a solution have a route to scale if successful? And is a route to scale required to get the value required to warrant focus?

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Are you analytics / insight teams throwing things over the fence or ensuring that there is an extended proving period to measure value?

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Are teams kpid by value delivered to the business? Noting that foundational teams (cloud / data) likely have longer term value horizon than use case lab teams?

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